# High-Level
## IT SOLUTIONS
Offering tomorrow's technology today

Website Development & Hosting

Structured Cabling & Networking

Online Marketing

http://www

ICT Items

IT System Support

ICT Consultancy

# COMPANY PROFILE

High-level IT Solutions

PO BOX 62426 NAIROBI KENYA

TEL . 0733883690 / 0721855691

Email: highlevelits@gmail.com / info@itskenya.net

Website: www.itskenya.net

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# OUR VISION MISSION & CORE VALUES

## VISION

To be the regional leader in offering the most effective and up-to-date Information & Communication Technology services

## MISSION STATEMENT

To provide quality and timely System Support, Web design & Hosting, Online Marketing as well as offering consultancy and supply of ICT items that are exclusively tailored to fit the needs and resources of our customers.
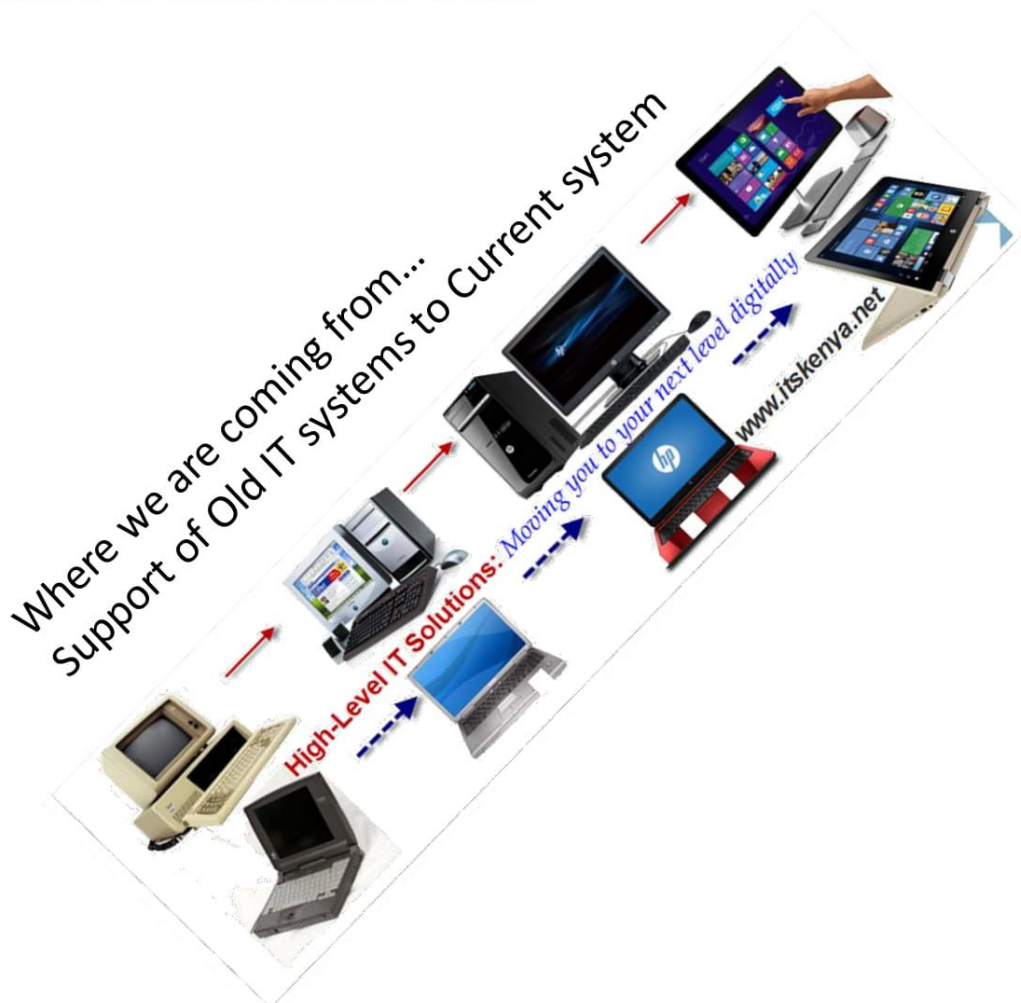
## CORE VALUES - TECH

- **T**ransparency & Accountability
- **E**fficiency
- **C**ustomer centric
- **H**onesty

# ABOUT US

▶ High-level IT Solutions is a fast growing ICT Solutions provider. We offer Internet and Web-related services to firms focusing mostly on Small and Medium Enterprises (SMEs) in Kenya with a view of expanding to the East Africa region and beyond in future. The services we offer include website design & development, hosting, maintenance, Data Recovery, online marketing, networking & structured cabling, computers and ICT consultancy.

▶ We maximize on our experience and expertise in offering quality, reliable and timely services to our clients who range from small to medium size businesses and organizations.

▶ The demand for ICT solutions in businesses is at an all time high and shows no sign of slowing anytime soon. This is due to the fact that organizations have realized it is currently almost impossible to grow without a reliable ICT service provider. It's also true that many organizations may not be able have an ICT department that meets all their needs, we have therefore offered ourselves to meet this need as an outsource partner. We have packaged our services in a way that we dramatically reduce steep project costs without compromising on quality by making sure we offer the high-end services to our clients.

▶ This company profile is a guide to what we do and what we want to achieve in long term. It is a framework for the operations of all our departments aimed at our growth and that our clientele.

# WHERE WE ARE COMING FROM…

The company was started in May 2012 to date by a sole proprietor who is an IT expert whose idea came through identifying the continuous ICT need for businesses and organizations. Since then the company has grown to provide high-end, affordable System Support, Website/Software Development, Online and ICT consultancy services which form our five-pillar departments as explained in the next page. The departments and support teams focuses on client needs for all services.



Where we are coming from…
Support of Old IT systems to Current system

High-Level IT Solutions: Moving you to your next level digitally

www.itskenya.net

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# OUR SERVICES

**Web Development & Hosting**

**ICT Consultancy...**

**Structured Cabling**

**Online Marketing**

**IT System Support**

**ITC Items supply**

High-Level IT SOLUTIONS

# Web Development & Hosting

▶ High-level IT Solutions provides high-end, affordable Web development, Hosting & Internet related services to small businesses that are looking to expand their existing marketing efforts to reach the fast growing Web clients. We have a system established that will allow us to offer website development, hosting, marketing, and maintenance of the same caliber as that offered by large ICT companies but now at a very affordable rate.

▶ Our services are completely customized and unique to each individual client as per the specific objective

▶ The websites range from the small static ones for individuals and small businesses to the large dynamic database driven e-commerce website for large organizations hence no category of client is left out

▶ We employ professional website developer and strategist experienced in both private and commercial Web development.

▶ For the website hosting services, High-level IT Solutions has formed alliances with international industry leaders to provide top-rate, reliable hosting solutions. Forming the alliances has allowed us to have a reliable twenty four seven support services, much flexibility in important hosting features, customizability, and it has drove costs down dramatically. All these benefits are crucial to preserving the integrity of our company as well as making sure our client's websites are 99.9% guaranteed online

# Online Marketing

In this era and age online presence is vital for almost every business, at the same time having your product or services online is not enough to make your business make significant headway due to the stiff competition. To take full advantage of the online services you need to promote your products or services over the internet using tools that help drive traffic, leads and sales, this is called online marketing or internet marketing



After making sure your products and services are available online on your website or social media platforms we offer you Online marketing at an affordable rate.

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# IT System Support

ICT systems including computer systems and networks require constant monitoring and maintenance.

We will install and configure your computer systems, diagnosing hardware and software faults and solve technical and applications problems, either remotely over the phone or in person.
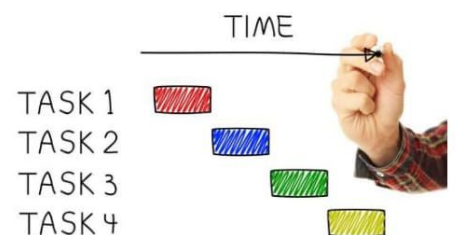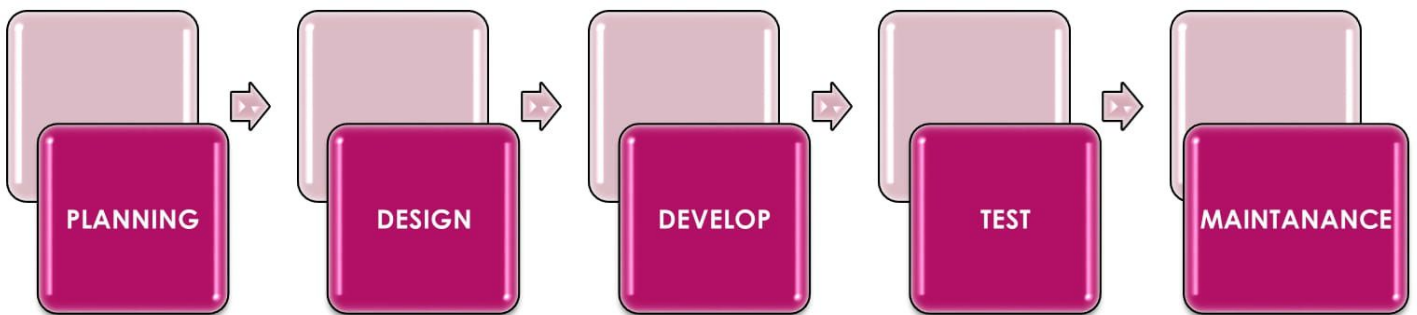
# ICT Consultancy



We advise you and your organization on how best to use information technology (IT) to achieve your business objectives.

- We objectively advice and give recommendations
- We offer specialized expertise tailor made for your needs and within your budget
- We offer expertise services to execute a one-time project where the hiring of a permanent employee(s) is not required or necessary
- We offer outsource for all or part of the IT services for your company.

# How we do It:
## Your Project Execution Process

| PLANNING | DESIGN | DEVELOP | TEST | MAINTANANCE |

TIME

TASK 1
TASK 2
TASK 3
TASK 4

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# Our Clientele

- We have proven to have the aspiration, innovation and capacity to fulfill our client's requirements in excess of their expectations in our short history.

- We have been privileged to work on several projects for corporate and individual clients.

- Here are some of the domains and websites we have developed, hosted and are currently administering:

  - Abba Productions (www.philipkimaniabba.com) – Online music sale

  - Cable Car Corporation (www.cablecarcorporation.co.ke) – Cable car transport and public transport speed limiters

  - Mf wood designs (www.mfdesignsandwoodcraft.com) –furniture's company.

  - Capital Hill Motors (www.capitalhillmotors.com) - New & Used Motor dealer

  - Daiga Autoworld (www.daigaautoworld.com) - importers of New & Used cars

  - Samtem Fishing Flies (www.samtemflies.com)- Suppliers & Exporters of Fishing Flies

  - PCEA Eastleigh Church (www.pceaeastleigh.com) – Church

  - High Level IT Solutions (www.itskenya.net) – ICT services and solutions

  - Liquid Gold (www.liquidgoldsprings.com) – Lactating mothers products

## DNS and DNS server management

- We have been involved in domain registration since 2009 and are therefore experienced in DNS and DNS server management. For instance we have hosting Reseller Accounts with local and international hosting companies.

- We are currently managing our reseller account with international hosting company and our clients are enjoying high level 24/7 customer services and support as well as guaranteed 99.9% uptime for their domains and websites.

# Our Technical Team

▶ Networking & Cabling Technical Team

▶ Website Design & Hosting

▶ Electrical Team
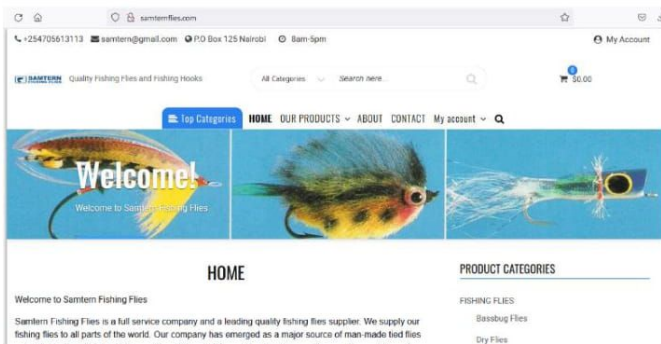
# RECENT PROJECTS: Websites
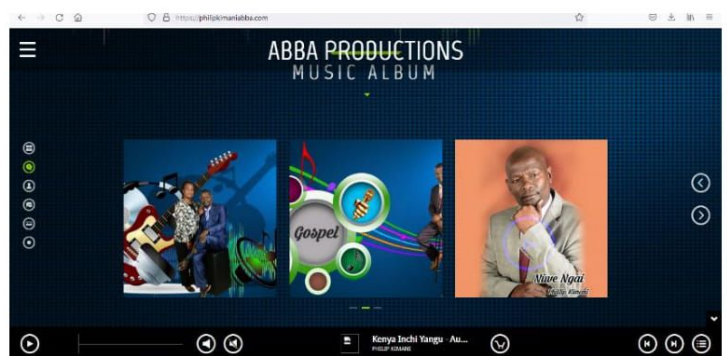
**Developed Websites…**
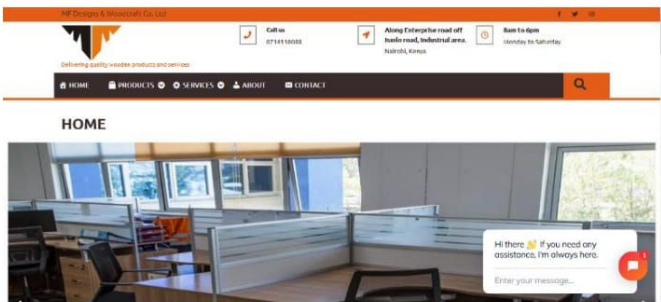


Mf wood designs - www.mfdesignsandwoodcraft.com



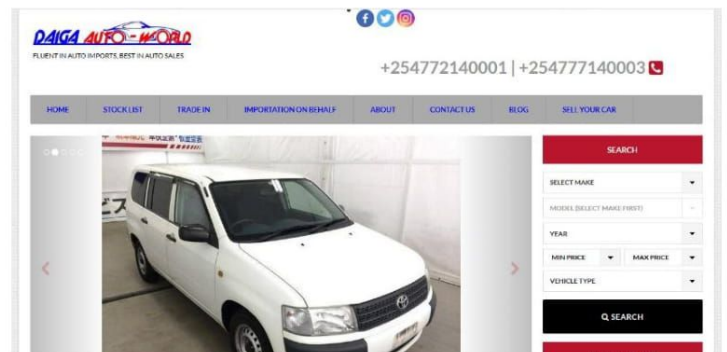PCEA Eastleigh Church - www.pceaeastleigh.com



Samtem Fishing Flies - www.samtemflies.com



Abba Productions - www.philipkimaniabba.com



Capital Hill Motors - www.capitalhillmotors.com



Daiga Autoworld - www.daigaautoworld.com

# RECENT PROJECTS: Cabling & Networking

**Office Computer Networking and CCTV Network – Power, Data and Audiovisual**

Unstable connectivity, slow speeds, power interruption are detrimental to smooth operations of a business whether offering products or services.

We are focused to offering you quality connection by ensuring we use the right devices, quality materials and the recommended standards

# LINE OF OPERATION

## Below are the major areas of operation:

- ❖ Domain registration & Web Hosting
- ❖ Web Design and Development
- ❖ Software Development
- ❖ Computer Repair and maintenance
- ❖ Supply of ICT Items
- ❖ IT Consultancy services
- ❖ User training

- ❖ Structured Cabling & Networking
- ❖ Information system support
- ❖ Database Administration
- ❖ Data Recovery
- ❖ Computer System Analysis and Design
- ❖ CCTV Installation

## PROJECT MANAGEMENT

We sample our previously done projects then we organize on the project development process to be carried out depending on the client's project, we identify the most suitable model for development then clearly outline the different phases to be undertaken from the initial to the final stage which is approved by the client when satisfied.

## VALUE FOR MONEY

With the fast changing and ever increasing demand for quality Information and Communication Technology services, we have undertaken the task of beating almost inflated local market prices while offering high quality products/services to guarantee value for money.

We accomplish this by employing the most current technology to our clients' projects.

# Our Management Team

## Mr. Samuel Munyi- Managing Director
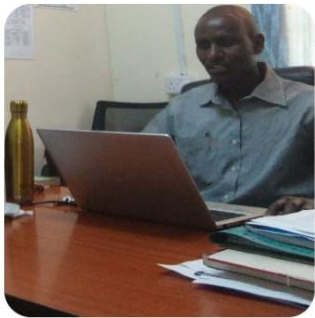


He is the founder & director of High-level IT Solutions. He has over 10 year experience in ICT field (technical and management and administration of ICT projects). For the last five years he has been majored on Website design & development.

He has a Degree in Business Information Technology (BBIT) from the University of Greenwich, UK. He also has several diplomas in ICT from local higher learning institutions and is also advancing his skills by getting in touch with fast changing technology

## John Nyambura –Head of Sales & Marketing



He heads the Sales & Marketing department and in charge of our products & Services as well as monitoring client's projects done like websites, system support, and customer care services.

## David Kinyua –Head of Technical Service



He is in charge of installation, monitoring and maintaining clients' technical services including Electrical, Data, Audio Visual, CCTV, Networking and Cabling

# SUMMARY

Having done substantial sourcing and partnering, we have ensured our services and products are of the highest quality with reasonable lead times and the necessary backup service for eventualities.

We will continually and tirelessly search for most recent technology by continuously researching on the same to meet our client's needs effectively.

We are committed to offer services with honesty and transparency which is currently lacking in this industry and which is needed to enable us to win customer trust and become the leading providers of Information Technology to provide solutions.

We are committed to bringing the cost of products/services down by embracing the new technologies to achieve higher efficiency and economies of scale.

Our aim is to be your specialist Information Technology Service Provider of your choice.

The end results of our products/services through our proficiency are meant to deliver the goals of our clients.

# Find & Contact Us

## OFFICE LOCATION

▶ We are located at the Ngong road / Ring road Kilimani Junction, Sheffield Court, Kilimani, Nairobi, Opposite Eastlands Hotel, next to Rocky Driving School
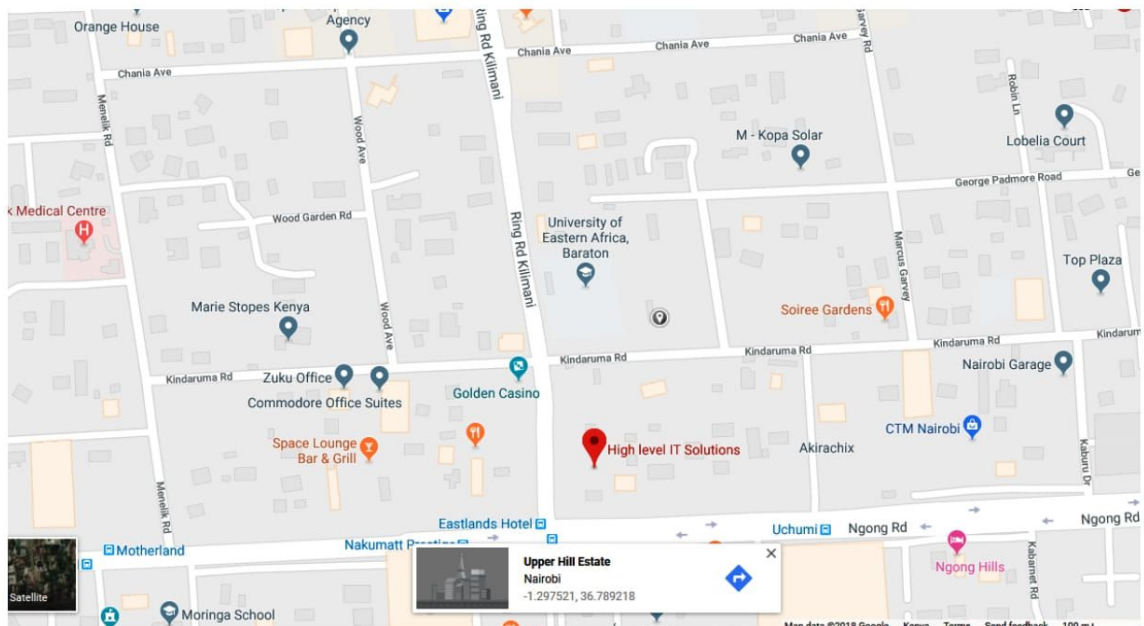


## CONTACT DETAILS:

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